

Working Capital Management



Learning program

Target audience



- CFOs, finance business partners, management accountants, financial / cost controllers, planning and analysis specialists, internal auditors, accountants.

Why PwC Academy?



- Systematic approach to training.
- Case studies.
- Current trends in managing working capital.
- Specially designed study materials.
- Useful practical tools and tips.

Timing and delivery



8 hours

Sessions are delivered virtually:
2 webinars (from 9.00 to 13.15 CET)

Learning objectives:

- 1 Use financial ratio analysis to evaluate the effectiveness of working capital use.
- 2 Determine the working capital cycle and the financial impact of changing working capital policies.
- 3 Evaluate alternative courses of action and provide information to support decisions on working capital.
- 4 Apply different approaches to working capital management: profit-based vs. value-based.
- 5 Determine the risks and opportunities related to working capital management.



Topics to be covered:

Components of working capital	<ul style="list-style-type: none">• Receivables collection period.• Payables payment period.• Inventory days.• Operating cycle.• Cash conversion / working capital cycle.• Liquidity ratios.
Different techniques used to manage working capital	<ul style="list-style-type: none">• Strategies of working capital management: aggressive, moderate, and conservative.• Methods of inventory management: ABC inventory matrix, just-in-time (JIT) system, the economic order quantity (EOQ) model.• Methods of trade receivables management: credit control procedures, debt factoring, and invoice discounting.• Methods of trade payables management. Effective cost of trade credit.• Methods of cash management.• Risks of overtrading.• Risks and opportunities related to working capital management.
Profit-based working capital management	<ul style="list-style-type: none">• Relationship between working capital and profitability.• Case study.
Value-based working capital management	<ul style="list-style-type: none">• Relationship between working capital and shareholder value.• Working capital changes and impact on discounted future free cash flow (DCF).• Case study.

Contact



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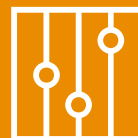
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